



1 PARAGRAPHS 22
COACHING & CONSULTING RATES

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1 PARAGRAPHS 22

“A NEW BEGINNING”

Please find a listing of just some of our training sessions. All are suitable for any business and are available as individual sessions or as sales team training:

THE 49-MINUTE ONE-HOUR TRAINING MEETING – No, it’s not a typo! A one-hour, action-packed sales and strategy meeting all in just 49-minutes...and there’s time for donuts!

Sales Force or Individual Training Modules:

- *If Your Shoes Don't Shine, Neither Do You (Dress for Success)*
- *E-mail that Gets Delivered*
- *Your Next Best Friend (Getting to the Decision-maker)*
- *Ru Gr8t @ USPs? (Integrating Your Client's Unique Selling Proposition)*
- *Make Your Move...Up! (Rise Through the Ranks)*
- *Incredible Interviews (In Person & on the Telephone)*
- *Sign on the Line Which is Dotted*
- *Business Over Lunch*
- *E-etiquette*
- *How to Manage Your Manager*
- *Type, Text, Tell or Taze (How to Send the Right Message)*

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For Managers Only:

- *Message Making for Silents, Boomers, X-ers & the Why Generation*
- *Draw a Line in the Staff*
- *Love Is in the Air (In the Office)*
- *Echo-Boom Will Be Noisy for Decades (How to Manage Those Born after 1977)*
- *i-Generation by Larry Rosen*
- *How Social Styles Affect Your Organization – Inside and Out*
- *Prospecting, Presentations and Productivity*

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- Company Training Rate Structure
 - Initial 30-minute consultation: Free
 - Half-day in-house training: \$495
 - Full-day in-house training: \$795
 - Annual, semi-annual and quarterly discounts available
 - Add applicable expenses

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- Personal Coaching Rate Structure
 - Initial 60-minute consultation: Free
 - \$129 per hour
 - \$59 per hour thereafter
 - Monthly coaching discounts available